



SIGG Switzerland Bottles AG – “The art of hydration. Excellence since 1908.”

SIGG is a leading provider of drinking bottles since 1908. Thanks to the company's rich traditional history, which is known for quality, innovation, design and environmental awareness, the SIGG products are synonymous worldwide with intelligent, sustainable drinking bottles. Originally, the bottles from SIGG, which are well-known for their long-lasting quality and complete reusability, were primarily popular with alpinists and hikers. Today, SIGG offers a wide collection of functional and fashionable bottles for all areas of life, is on permanent display at New York's Museum of Modern Art and has already partnered with major fashion labels such as Vivienne Westwood. Based on the success story of the original SIGG aluminum bottle and the dynamic SIGG Hot & Cold stainless-steel collection, the company has expanded its product range with high-quality drinking bottles made from polypropylene, glass and Tritan, underlining its core values of sustainability and versatility.

Business Development Manager Corporate Gift Europe and Americas (m/w/d)

For our sales department we are currently looking for a Business Development Manager.

Your main responsibilities:

- Develop new and existing corporate gifts markets in Europe and Americas
- Contribute to the development of the corporate gifts business regarding quality, profitability and revenue targets
- Develop and monitor the markets' corporate gifts sales strategy and processes
- Cooperate closely with SIGG divisions, sales partners and distributors to achieve the sales targets
- Prepare and control the sales budget

Your profile:

- Minimum three years of extensive sales experience and in-depth knowledge of the global promotional product market is a must
- Leadership experience and entrepreneurial mindset
- Independent, determined and results driven personality
- Passionate about the entire sales process – from identifying opportunities to closing them successfully
- Proficient German and English communication skills – every additional language is an advantage

What we offer:

- Diversified and exciting opportunities, where you can develop ideas and generate initiatives
- An attractive package and social benefits
- Minimum five weeks of vacation and paid bridging days
- Purchasing discounts

Are you interested? We are looking forward to receiving your complete application via Email to:

SIGG Switzerland Bottles AG
Human Resources
Natascha Leoff
Walzmühlestrasse 62
CH-8501 Frauenfeld

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